

Santa Fe Area Quarterly Property Statistics

Q3 2025



This report calculates specific areas in the MLS for the property types of Single Family, Condo, Townhouse, Mobile, Manufactured, Modular, Duplex and X-Plex.

Single Family	Closed Sales			Median Sales Price			Total \$ Volume (in millions)		
	Q3 2024	Q3 2025	+ / -	Q3 2024	Q3 2025	+ / -	Q3 2024	Q3 2025	+ / -
Northeast-01	36	33	-8.3%	\$1,493,750	\$1,435,000	-3.9%	\$57.5	\$55.4	-3.6%
Northwest-02	8	16	+100.0%	\$782,713	\$912,500	+16.6%	\$6.5	\$15.5	+137.2%
Southeast-03	0	0	--	--	--	--	\$0	\$0	--
Southeast (North)-3N	35	41	+17.1%	\$1,060,500	\$1,390,000	+31.1%	\$50.1	\$77.0	+53.6%
Southeast (South)-3S	5	5	0.0%	\$721,000	\$1,065,000	+47.7%	\$3.9	\$5.7	+45.8%
Southwest-04N, 04S, 13	110	138	+25.5%	\$492,250	\$509,495	+3.5%	\$56.6	\$73.0	+29.1%
Monte Sereno-23	2	3	+50.0%	\$2,945,000	\$3,500,000	+18.8%	\$5.9	\$9.8	+66.1%
TOTAL CITY	196	236	+20.4%	\$641,500	\$615,995	-4.0%	\$180.5	\$236.4	+31.0%
North-15, 16	6	11	+83.3%	\$950,000	\$599,000	-36.9%	\$6.5	\$10.3	+57.7%
Northwest-24,25,25N,25S	42	39	-7.1%	\$1,641,713	\$1,725,000	+5.1%	\$76.8	\$74.0	-3.7%
Southeast-07, 08, 10, 14, 26	63	70	+11.1%	\$765,000	\$795,509	+4.0%	\$50.3	\$65.0	+29.4%
Southwest-06, 11, 12, 27, 27RV	36	40	+11.1%	\$598,325	\$651,594	+8.9%	\$22.1	\$26.5	+20.1%
TOTAL COUNTY	147	160	+8.8%	\$825,000	\$808,000	-2.1%	\$155.6	\$175.8	+12.9%
Eldorado*	35	36	+2.9%	\$699,000	\$717,500	+2.6%	\$24.5	\$25.6	+4.5%
*Eldorado - separate figure - included in Southeast Total									
TOTAL CITY/COUNTY	343	396	+15.5%	\$720,000	\$707,171	-1.8%	\$336.1	\$412.1	+22.6%

Condo/Townhome

City-01, 02, 03, 3N, 3S, 04N, 04S, 13, 23	112	122	+8.9%	\$420,750	\$474,500	+12.8%	\$56.8	\$73.8	+30.0%
County North-15, 16, 23, 24, 25, 25N, 25S	5	5	0.0%	\$832,500	\$930,000	+11.7%	\$4.5	\$4.6	+1.4%
County South-06, 07, 08, 10, 11, 12, 14, 26, 27, 27RV	4	2	-50.0%	\$573,050	\$1,285,000	+124.2%	\$2.4	\$2.6	+8.5%
TOTAL CITY/COUNTY	121	129	+6.6%	\$445,000	\$490,000	+10.1%	\$63.7	\$81.0	+27.2%

Duplex/X-Plex

TOTAL CITY/COUNTY	3	7	+133.3%	\$778,000	\$600,000	-22.9%	\$2.2	\$4.3	+91.8%
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Mobile/Manufactured

TOTAL CITY/COUNTY	9	6	-33.3%	\$365,000	\$389,809	+6.8%	\$3.1	\$2.1	-32.0%
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Residential Land

Northeast-01	2	6	+200.0%	\$199,000	\$247,500	+24.4%	\$0.4	\$1.6	+310.6%
Northwest-02	1	0	-100.0%	\$220,000	--	--	\$0.2	\$0	-100.0%
Southeast-03	0	0	--	--	--	--	\$0	\$0	--
Southeast (North)-3N	2	2	0.0%	\$406,250	\$825,000	+103.1%	\$0.8	\$1.7	+103.1%
Southeast (South)-3S	0	1	--	--	\$140,000	--	\$0	\$0.1	--
Southwest-04N, 04S, 13	2	3	+50.0%	\$150,000	\$215,000	+43.3%	\$0.3	\$0.7	+131.3%
Monte Sereno-23	3	3	0.0%	\$70,000	\$460,000	+557.1%	\$0.7	\$1.8	+158.0%
TOTAL CITY	10	15	+50.0%	\$185,000	\$290,000	+56.8%	\$2.4	\$6.0	+150.0%
North-15, 16	4	4	0.0%	\$237,500	\$172,500	-27.4%	\$1.4	\$0.7	-49.3%
Northwest-24,25,25N,25S	15	9	-40.0%	\$275,000	\$250,000	-9.1%	\$5.8	\$3.4	-41.9%
Southeast-07, 08, 10, 14, 26	14	8	-42.9%	\$188,750	\$172,500	-8.6%	\$3.0	\$2.4	-20.6%
Southwest-06, 11, 12, 27, 27RV	15	7	-53.3%	\$116,500	\$170,000	+45.9%	\$2.1	\$1.1	-46.2%
TOTAL COUNTY	48	28	-41.7%	\$188,750	\$172,500	-8.6%	\$12.3	\$7.6	-38.3%
TOTAL CITY/COUNTY	58	43	-25.9%	\$188,750	\$210,000	+11.3%	\$14.7	\$13.5	-8.0%

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Current as of October 1, 2025. All data from the Santa Fe Association of REALTORS® Multiple Listing Service. Report © 2025 ShowingTime Plus, LLC.