

Santa Fe Area Quarterly Property Statistics

Q3 2025

This report calculates specific areas in the MLS for the property types of Single Family, Condo, Townhouse, Mobile, Manufactured, Modular, Duplex and X-Plex.



| Single Family | Closed Sales | | | Median Sales Price | | | Total \$ Volume (in millions) | | |
|---|--------------|------------|---------------|--------------------|------------------|--------------|-------------------------------|----------------|---------------|
| | Q3 2024 | Q3 2025 | + / - | Q3 2024 | Q3 2025 | + / - | Q3 2024 | Q3 2025 | + / - |
| Northeast-01 | 36 | 33 | -8.3% | \$1,493,750 | \$1,435,000 | -3.9% | \$57.5 | \$55.4 | -3.6% |
| Northwest-02 | 8 | 16 | +100.0% | \$782,713 | \$912,500 | +16.6% | \$6.5 | \$15.5 | +137.2% |
| Southeast-03 | 0 | 0 | -- | -- | -- | -- | \$0 | \$0 | -- |
| Southeast (North)-3N | 35 | 41 | +17.1% | \$1,060,500 | \$1,390,000 | +31.1% | \$50.1 | \$77.0 | +53.6% |
| Southeast (South)-3S | 5 | 5 | 0.0% | \$721,000 | \$1,065,000 | +47.7% | \$3.9 | \$5.7 | +45.8% |
| Southwest-04N, 04S, 13 | 110 | 138 | +25.5% | \$492,250 | \$509,495 | +3.5% | \$56.6 | \$73.0 | +29.1% |
| Monte Sereno-23 | 2 | 3 | +50.0% | \$2,945,000 | \$3,500,000 | +18.8% | \$5.9 | \$9.8 | +66.1% |
| TOTAL CITY | 196 | 236 | +20.4% | \$641,500 | \$615,995 | -4.0% | \$180.5 | \$236.4 | +31.0% |
| North-15, 16 | 6 | 11 | +83.3% | \$950,000 | \$599,000 | -36.9% | \$6.5 | \$10.3 | +57.7% |
| Northwest-24,25,25N,25S | 42 | 39 | -7.1% | \$1,641,713 | \$1,725,000 | +5.1% | \$76.8 | \$74.0 | -3.7% |
| Southeast-07, 08, 10, 14, 26 | 63 | 70 | +11.1% | \$765,000 | \$795,509 | +4.0% | \$50.3 | \$65.0 | +29.4% |
| Southwest-06, 11, 12, 27, 27RV | 36 | 40 | +11.1% | \$598,325 | \$651,594 | +8.9% | \$22.1 | \$26.5 | +20.1% |
| TOTAL COUNTY | 147 | 160 | +8.8% | \$825,000 | \$808,000 | -2.1% | \$155.6 | \$175.8 | +12.9% |
| Eldorado* | 35 | 36 | +2.9% | \$699,000 | \$717,500 | +2.6% | \$24.5 | \$25.6 | +4.5% |
| *Eldorado - separate figure - included in Southeast Total | | | | | | | | | |
| TOTAL CITY/COUNTY | 343 | 396 | +15.5% | \$720,000 | \$707,171 | -1.8% | \$336.1 | \$412.1 | +22.6% |

Condo/Townhome

| | | | | | | | | | |
|---|------------|------------|--------------|------------------|------------------|---------------|---------------|---------------|---------------|
| City-01, 02, 03, 3N, 3S, 04N, 04S, 13, 23 | 112 | 122 | +8.9% | \$420,750 | \$474,500 | +12.8% | \$56.8 | \$73.8 | +30.0% |
| County North-15, 16, 23, 24, 25, 25N, 25S | 5 | 5 | 0.0% | \$832,500 | \$930,000 | +11.7% | \$4.5 | \$4.6 | +1.4% |
| County South-06, 07, 08, 10, 11, 12, 14, 26, 27, 27RV | 4 | 2 | -50.0% | \$573,050 | \$1,285,000 | +124.2% | \$2.4 | \$2.6 | +8.5% |
| TOTAL CITY/COUNTY | 121 | 129 | +6.6% | \$445,000 | \$490,000 | +10.1% | \$63.7 | \$81.0 | +27.2% |

Duplex/X-Plex

| | | | | | | | | | |
|--------------------------|----------|----------|----------------|------------------|------------------|---------------|--------------|--------------|---------------|
| TOTAL CITY/COUNTY | 3 | 7 | +133.3% | \$778,000 | \$600,000 | -22.9% | \$2.2 | \$4.3 | +91.8% |
|--------------------------|----------|----------|----------------|------------------|------------------|---------------|--------------|--------------|---------------|

Mobile/Manufactured

| | | | | | | | | | |
|--------------------------|----------|----------|---------------|------------------|------------------|--------------|--------------|--------------|---------------|
| TOTAL CITY/COUNTY | 9 | 6 | -33.3% | \$365,000 | \$389,809 | +6.8% | \$3.1 | \$2.1 | -32.0% |
|--------------------------|----------|----------|---------------|------------------|------------------|--------------|--------------|--------------|---------------|

Residential Land

| | | | | | | | | | |
|--------------------------------|-----------|-----------|---------------|------------------|------------------|---------------|---------------|---------------|----------------|
| Northeast-01 | 2 | 6 | +200.0% | \$199,000 | \$247,500 | +24.4% | \$0.4 | \$1.6 | +310.6% |
| Northwest-02 | 1 | 0 | -100.0% | \$220,000 | -- | -- | \$0.2 | \$0 | -100.0% |
| Southeast-03 | 0 | 0 | -- | -- | -- | -- | \$0 | \$0 | -- |
| Southeast (North)-3N | 2 | 2 | 0.0% | \$406,250 | \$825,000 | +103.1% | \$0.8 | \$1.7 | +103.1% |
| Southeast (South)-3S | 0 | 1 | -- | -- | \$140,000 | -- | \$0 | \$0.1 | -- |
| Southwest-04N, 04S, 13 | 2 | 3 | +50.0% | \$150,000 | \$215,000 | +43.3% | \$0.3 | \$0.7 | +131.3% |
| Monte Sereno-23 | 3 | 3 | 0.0% | \$70,000 | \$460,000 | +557.1% | \$0.7 | \$1.8 | +158.0% |
| TOTAL CITY | 10 | 15 | +50.0% | \$185,000 | \$290,000 | +56.8% | \$2.4 | \$6.0 | +150.0% |
| North-15, 16 | 4 | 4 | 0.0% | \$237,500 | \$172,500 | -27.4% | \$1.4 | \$0.7 | -49.3% |
| Northwest-24,25,25N,25S | 15 | 9 | -40.0% | \$275,000 | \$250,000 | -9.1% | \$5.8 | \$3.4 | -41.9% |
| Southeast-07, 08, 10, 14, 26 | 14 | 8 | -42.9% | \$188,750 | \$172,500 | -8.6% | \$3.0 | \$2.4 | -20.6% |
| Southwest-06, 11, 12, 27, 27RV | 15 | 7 | -53.3% | \$116,500 | \$170,000 | +45.9% | \$2.1 | \$1.1 | -46.2% |
| TOTAL COUNTY | 48 | 28 | -41.7% | \$188,750 | \$172,500 | -8.6% | \$12.3 | \$7.6 | -38.3% |
| TOTAL CITY/COUNTY | 58 | 43 | -25.9% | \$188,750 | \$210,000 | +11.3% | \$14.7 | \$13.5 | -8.0% |

SFAR MLS does not guarantee, nor is it in any way responsible for, the accuracy of the data provided in this report. Data maintained by SFAR MLS may not reflect all real estate activity in these areas.

Current as of October 1, 2025. All data from the Santa Fe Association of REALTORS® Multiple Listing Service. Report © 2025 ShowingTime Plus, LLC.